State Bar of Georgia Dispute Resolution Section 2022 Georgia Mediation Week

Proposed Agenda

(5 hours CLE)

Program Sponsors: Dispute Resolution Section of State Bar of Georgia and Atlanta

Bar Association Dispute Resolution Section

Program Chair: Sasan Nematbakhsh

Date: October 20, 2022

Written CLE Submission Deadline: October 1, 2022

All Speakers/Panelists are expected to submit written CLE

INTRODUCTION: Welcome and Overview of the Mediation Forum 8:50-9:00 AM PART ONE: MEDIATION NUTS & BOLTS

- 1. **Session 1:** Effective Preparation, Effective Communication, Deep Listening Skills & other tools to Grasp the underlying Negotiation, Effective Openings
 - Mediator's Perspective by Joyce Klemmer, JAMS
 - o 9:00-9:30 AM
- 2. **Session 2:** Effective Preparation, Effective Communication, Deep Listening Skills & other tools to Grasp the underlying Negotiation, Effective Openings
 - o Litigator's Perspective by Louis Cohan, Cohan Law Group
 - o 9:30-10:00 AM
- 3. Session 3: Maximizing Opportunities in Joint Session & Wise Caucusing
 - o **Mediator's Perspective** by LeeAnn Jones, Taylor English
 - o 10:00- 10:20 AM
- 4. Session 4: Maximizing Opportunities in Joint Session & Wise Caucusing
 - Litigator's Perspective by Taylor English
 - 10:20 10:40 AM
- 5. **Session 5:** Art, timing & tact in engaging in evaluative processes, Attorney & Party Roles in Mediation

- Mediator's Perspective by Jennifer Grippa, Miles Mediation & Arbitration
- 10:40 11:00 AM
- 6. **Session 6:** Art, timing & tact in engaging in evaluative processes, Attorney & Party Roles in Mediation
 - o Litigator's Perspective: Stephen McKinney, Klotz Group
 - o 11:00 11:20 AM
- 7. **Session 8:** Mediation Ethics
 - Speaker: Ray Chadwick
 - 11:20 11:40 AM

11:40-12:00 Break

PART TWO: MEDIATION ROUNTABLE INTERACTIVE DISCUSSIONS

- 8. **Session 9:** Impasse Breaking Do's & Don'ts and Coming to Closure 12:00PM 1:00PM
 - Roundtable discussion on AM topics, Nuts & Bolts Debrief, Do's & Don'ts to yield higher settlements
 - o Moderator: Shan Momin
 - o Panelists: Ray Chadwick, Stacey Hornsby, Ray Rawls
- 9. **Session 10:** Advanced Panel Discussion 1:00 2:30 PM
 - o Exchange of Ideas for Improving the Mediation Process
 - o Moderator: Scott Zucker
 - o Panelists: Bernard Taylor, David Zacks, Anandhi Rajan, Ellen Malow